

## Standard Lighting Application

### 5 Easy Steps to receive your Laurens Electric Cooperative incentive:

#### 1. Is your project eligible?

- Equipment must be new and installed in an **existing** non-residential business, commercial, or industrial building, or in common areas of a multi-family building. The energy efficient equipment or services purchased, contracted for, or the work conducted must be on or after January 1, 2011 and before December 31, 2011.

#### 2. Is the equipment you intend to buy eligible?

- There are many styles and combinations of lighting products. The exact product types listed in this form are eligible for standard incentives. Ask a Cooperative representative for further details.

#### 3. Complete and sign the application.

- Incomplete applications will delay review and payment.** Please be sure to provide **all** requested information.
- Review the Application Checklist on page 2.

#### 4. If your total incentive request is less than \$1,000:

- Pre-approval is NOT required.** After you have purchased and installed the equipment, send the following to Cooperative:
  - Your application with all requested information completed
  - Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased
  - A copy of your invoice showing the date and place of purchase and the model/part numbers of the equipment installed.

**Please note that items 2 and 3 above must be submitted in order for your application to be processed.**

#### 5. If your total incentive request is greater than \$1,000:

- Pre-approval IS required:** Before you purchase and install the equipment, send the following to Cooperative in order to receive a "pre-approved incentive" letter:
  - Your application with all requested information filled in
  - Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased.

**Please note that item 2 above must be submitted in order for your application to be processed.**

- After you have purchased and installed the qualified equipment, return the following to Cooperative:
  - A *signed* copy of your "pre-approved incentive" letter
  - A copy of your invoice showing the date and place of purchase and model/part numbers of the equipment installed



Cooperative provides incentives to reduce the purchase price of premium, reliable, energy efficient lighting products.

Cooperative cash incentives lower your purchase costs, but the real savings come as this premium equipment reduces your energy costs in the future. When you purchase efficient lighting products, you lower your electric bill, provide quality lighting for your staff and customers, and help Cooperative avoid costly, new electric generation.

If you have questions, or if you would like assistance in completing this form, call Jim Donahoo (864.683.1630) or David Hammond (864.683.1667.)

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- ⦿ All projects (even those not requiring pre-approval) are subject to inspection to ensure the project meets the program terms and conditions.

# Laurens Electric Cooperative, Inc.

## Standard Lighting Application

We are available to assist you with completing this application. Call us at 800-942-3141.  
**ALL INFORMATION ON THIS PAGE IS REQUIRED.**

PROGRAM PARTICIPANT INFORMATION																	
Company Name:	<input type="checkbox"/> Business <input type="checkbox"/> Nonprofit	Tax ID (SSN/FEIN):	# of Employees:	Cooperative Account #:													
Mailing Address:			City:														
State:	Zip Code:	Contact Name/Title:															
Email Address:		Telephone:		Fax:													
Physical Installation Address (if different from above):			City:		Zip Code:												
<input type="checkbox"/> Owner <input type="checkbox"/> Tenant (If Tenant, please complete the <a href="#">Landlord Consent Form</a> that can be found at the end of this Application.)																	
CONTRACTOR INFORMATION																	
Contractor:			Contact Name/Title:														
Mailing Address:			City:	State:	Zip Code:												
Email Address:			Telephone:	Fax:													
FACILITY DESCRIPTION																	
<b>Facility Type:</b> <input type="checkbox"/> Agriculture <input type="checkbox"/> Health <input type="checkbox"/> Restaurant <input type="checkbox"/> Education <input type="checkbox"/> Hospital <input type="checkbox"/> Retail <input type="checkbox"/> Convenience Store <input type="checkbox"/> Lodging <input type="checkbox"/> Warehouse <input type="checkbox"/> Manufacturing <input type="checkbox"/> Grocery <input type="checkbox"/> Office <input type="checkbox"/> Other (Please Specify):		<b>Project Description:</b> <input type="checkbox"/> Replacement of Failed Equipment <input type="checkbox"/> Replacement of Operating Equipment (Retrofit) <input type="checkbox"/> New Construction (NOT eligible)		<b>Is Facility Air Conditioned?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No	<b>Hours of Operation:</b> <table border="1" style="border-collapse: collapse; text-align: center;"> <thead> <tr> <th></th> <th>M-F</th> <th>Sat</th> <th>Sun</th> </tr> </thead> <tbody> <tr> <td>am</td> <td></td> <td></td> <td></td> </tr> <tr> <td>pm</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> Facility Size in sq. ft.:		M-F	Sat	Sun	am				pm			
	M-F	Sat	Sun														
am																	
pm																	
COMPLETE APPLICATION CHECKLIST																	

*Please review and check that the following are complete:*

- Landlord Consent on page 5(if applicable) and Tables 1 and 2 have been filled out completely.
- Manufacturer's technical specification sheets ("cut sheets") for fixtures, lamps, ballasts and controls are attached to this application.
- If no pre-approval is required, proof of purchase (invoices) including the date and place of purchase as well as size, type, make, model or part number of the equipment.

**Please note that manufacturer's technical specification sheets and invoices (if project does not require pre-approval) must be submitted in order for your application to be processed.**

*By signing below, I acknowledge that I have read and approve of this application, and I agree to be bound by all program Terms and Conditions. Additionally, I certify that I have not and will not apply for an incentive for the measures on this application from any other Cooperative program.*

Participant Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Fax application to: 864.683.1767 or E mail to: davidh@laureselectric.com**



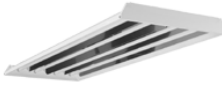


# Laurens Electric Cooperative, Inc. Standard Lighting Application

Approved by (For Official Use Only): \_\_\_\_\_ Date: \_\_\_\_\_

# Laurens Electric Cooperative, Inc

## Standard Lighting Application



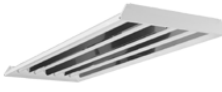

**TABLE 1: LIGHTING SYSTEMS INCENTIVE AND ELIGIBILITY REQUIREMENTS**

Measure	Code	Eligible Installations	Eligibility Criteria	Unit Incentive (A)	# of Units (B)	Total Incentive (A x B)
 <b>Hard-wired CFL fixtures</b>	C25	Replace incandescent with permanently-wired CFL	<ul style="list-style-type: none"> <li>• 1 Unit = 1 new fixture with 1 to 4 lamps and electronic ballast</li> <li>• Exit signs, screw-in lamps, and retrofit kits are not eligible</li> </ul>	\$12/fixture		
 <b>New Fluorescent Fixtures</b>	C30	2 to 4 ft. New Lighting Fixture with T5 or High-Performance T8 Lamps and Ballasts	<ul style="list-style-type: none"> <li>• T5 and High Performance T8 Systems are eligible</li> <li>• T8 Lamp and Ballast combination must be listed on the <a href="#">CEE List</a></li> <li>• 1 Unit = 1 new fixture with 1 to 4 lamps and 1 ballast</li> <li>• Must be new fixtures replacing existing T12 fixtures</li> </ul>	\$25/fixture		
 <b>High Intensity Fluorescent (H.I.F.)</b>	C35	New Fluorescent or Compact Fluorescent Fixture for High and Low Bay Applications	<ul style="list-style-type: none"> <li>• T5 and High Performance T8 Systems are eligible</li> <li>• T8 Lamp and Ballast combination must be listed on the <a href="#">CEE List</a></li> <li>• Each unit must have a wattage greater than 125W</li> <li>• Must be installed in areas with ceiling heights of 16' or greater</li> <li>• 1 Unit = 1 new fixture with 3 to 12 lamps</li> <li>• Overall fixture efficiency must exceed 80%</li> <li>• Must be new fixtures replacing existing HID fixtures</li> </ul>	\$65/fixture		
 <b>Occupancy Sensors</b>	C40	Manual on/Auto Off Occupancy Sensor	<ul style="list-style-type: none"> <li>• Each unit must control a wattage total greater than 125W</li> <li>• Wall and ceiling mounted units are eligible</li> <li>• Sensors must operate on a manual on/automatic off basis</li> </ul> <p>→ <b>Wattage Controlled</b> _____</p>	\$25/Control		
 <b>LED Exit Signs</b>	C45	LED, T-1 or Electroluminescent Exit Signs <b>Retrofit Only</b>	<ul style="list-style-type: none"> <li>• Signs may be one or two sided</li> <li>• Signs must replace an existing incandescent or fluorescent exit sign</li> </ul>	\$10/Sign		
<b>Date Installed:</b>	_____		<b>Total Incentive Requested (All line items): Must not exceed \$1,000 unless pre-approved by Cooperative</b>			\$

# Laurens Electric Cooperative, Inc

## Standard Lighting Application

**TABLE 2: LIGHTING SYSTEMS WATTAGE INFORMATION AND SAVINGS**

Measure	Code	Description	Quantity	Wattage (per fixture)	Weekly Hours of Operation	Weeks per Year of Operation
 <b>Hard-wired CFL fixtures</b>	C25	Replace incandescent with permanently-wired CFL	Existing Fixtures			
		New Fixtures				
 <b>New Fluorescent Fixtures</b>	C30	2 to 4 ft. New Lighting Fixture with T5 or High-Performance T8 Lamps and Ballasts	Existing Fixtures			
			New Fixtures			
 <b>High Intensity Fluorescent (H.I.F.)</b>	C35	New Fluorescent or Compact Fluorescent Fixture for High and Low Bay Applications	Existing Fixtures			
			New Fixtures			
 <b>LED Exit Signs</b>	C45	LED, T-1 or Electroluminescent Exit Signs	Existing Fixtures			
		<b>Retrofit Only</b>	New Fixtures			

# Standard Lighting Application

## TERMS AND CONDITIONS

### 1. ELIGIBILITY

Laurens Electric Cooperative, Inc. (Cooperative) will award financial incentives to Eligible Participants for the purchase and installation of Qualifying EEMs, subject to these Terms and Conditions.

a) **"Qualifying EEMs"** are Standard Electric Efficiency Measures identified in official program materials and site-specific Custom Measures approved by Cooperative. Energy efficient equipment or services purchased, contracted for or work conducted prior to January 1, 2011 and after December 31, 2011 are not eligible for incentives under this Cooperative program. Technologies that purport to save energy through reduction of voltage, demand, or power conditioning are not eligible EEMs. EEMs that displace electrical energy use to another fuel (fuel switching) are not eligible. Unless explicitly pre-approved, EEMs must be new and covered by warranties. Energy savings from EEMs must occur on a meter with an eligible electric rate schedule.

b) **"Eligible Participants"** are non-residential customers of electric utilities in the Cooperative service territory. Cooperative incentives are awarded only to Eligible Participants for equipment that is owned by them, and such Participants are ultimately responsible for compliance with these Terms and Conditions.

### 2. OWNERSHIP OF CAPACITY AND/OR ENVIRONMENTAL CREDITS

a) EEMs purchased and installed in part through incentives provided by this program are the property of the Participant, subject to any limitations contained within these Terms and Conditions.

b) Notwithstanding the above, Cooperative holds sole rights to any electric system capacity credits and environmental credits that may be associated with EEMs for which incentives were received, and Cooperative can dispose of these credits in any manner authorized by law or regulation.

c) In no event shall activity associated with any energy or environmental credits noted in Section 2(b) result in interference with the Participant's sole discretion to operate EEMs as approved in his/her incentive award.

### 3. PRE-INSTALLATION APPROVAL AND SURVEY

a) For all Standard Incentive applications above \$1,000 of incentive value, and for certain Standard EEMs as specified in EEM details of the Application, and for all Custom Incentive applications, Cooperative is not obligated to award any incentives unless it pre-approves the Participant's Incentive Application and completes a pre-installation survey of the Participant's facilities, unless it has explicitly waived this latter requirement.

b) Cooperative has complete discretion to approve or disapprove of any proposed EEMs.

c) Projects that require pre-installation approval must not start work prior to receipt of the approval notification from Cooperative.

### 4. POST-INSTALLATION VERIFICATION

Cooperative is not obligated to pay any pre-approved incentive awards until it has performed a satisfactory post-installation verification, unless it has explicitly waived this requirement. If Cooperative determines that EEMs were not installed in a manner consistent with the approved application, or if unapproved EEMs were installed, or if the installation was not consistent with generally accepted engineering practices, it may require changes before making payment. Also, Cooperative will not make payment until it verifies that the Participant has received, as appropriate, final drawings, operation and maintenance manuals, and operator training. Cooperative also reserves the right to inspect installations at facilities which were the recipients of incentives that were not pre-approved and seek recovery of incentives paid if Qualifying EEMs cannot be located or are not installed in a manner consistent with the provisions of these Terms and Conditions.

### 5. PRE-INSTALLATION APPROVAL LETTER

After an Application is approved, the Participant will receive written notification of a maximum pre-approved incentive amount. Cooperative will not pay incentives for any EEMs installed prior to the date of the Pre-Installation Approval Incentive Letter.

### 6. INDEPENDENT TESTING

Cooperative reserves the right to deny incentives for any EEMs or equipment that have not been favorably assessed or approved by recognized, independent public authorities, such as the Underwriter's Laboratory (UL), Intertek ETL, American Refrigeration Institute (ARI). Cooperative may, at its discretion, require the Participant to undertake, at their own expense, testing of a proposed EEM that does not carry the Listing Mark by UL, or an equivalent independent testing facility approved in advance by Cooperative.

### 7. INCENTIVE AMOUNTS

a) The maximum incentive is \$50,000 per facility per program year through the Standard Incentives.

b) Cooperative reserves the right to adjust and/or negotiate the incentive amount, based upon its independent assessment of appropriate savings or cost estimates.

c) Once an incentive is pre-approved, Cooperative will pay no more than the approved fraction of the incremental cost to the Participant of purchasing the EEM, or the pre-approved incentive amount, whichever is less. Cooperative may, at its discretion, recognize incremental installation labor costs that are unique to the proposed EEM to the extent that they are reasonable, verifiable, and actually incurred by the Participant. Cooperative has the right to lower the incentive amount if the quantity and/or cost of EEMs actually installed by the Participant differ from the pre-approved amounts. Cooperative has the right to seek a refund for incentives paid if, at any time, it learns that the EEMs were not actually and properly installed or were subsequently disconnected.

### 8. EEM COSTS

The Participant must provide copies of all invoices or other reasonable documentation that verify the costs of purchasing and installing the EEMs, including all materials, labor, and equipment discounts. Internal Participant labor costs are not eligible. Invoices must indicate a verifiable breakout of all EEMs purchased for installation under this Agreement. Cooperative also has the right at any time to require invoices from the contractor to determine the price paid by the contractor (including any discounts or incentives) from his or her supplier for the EEMs.

### 9. SCHEDULE FOR INCENTIVE PAYMENTS

Cooperative expects to pay all incentives within sixty (60) days after project completion. Project completion requires:

(1) submission to Cooperative of all documentation; (2) completed installation of the approved EEMs; and (c) Cooperative acceptance of (1) and (2) above, all in accordance with the specifications outlined elsewhere in these Terms and Conditions.

### 10. MONITORING AND EVALUATION FOLLOW-UP VISITS

Cooperative reserves the right to make follow-up visits to Participant's facility during the 36 months following the actual Completion Date at a time convenient to the Participant, and with at least one-week advance notice. The purpose of the visit(s) is to review the operation of the EEMs for program evaluation purposes, including monitoring their energy performance. The scope of review is limited to determining whether program conditions have been met. The Participant must allow access to the EEMs and related project documentation.

### 11. CHANGES IN/CANCELLATION OF THE PROGRAM

a) Cooperative may change the program requirements, incentives, or Terms & Conditions at any time without notice, including suspending acceptance of applications or terminating the program. Cooperative is not obligated to approve any submitted application that may result in Cooperative exceeding its program budget.

b) In the event of program change, pre-approved applications will be processed to completion under the Terms & Conditions in effect at the time of the pre-approval by Cooperative.

c) Submission of a completed application does not entitle the participant to program participation. Entitlement occurs only when Cooperative has signed the application and incentive pre-approval form.

### 12. PUBLICITY OF PARTICIPANT INFORMATION

Cooperative may wish to publicize information relating to the Participant's involvement in the program, including such data as: projected project energy savings, the incentive amount, and other information that does not compromise reasonable Participant expectations of confidentiality of proprietary or competitive information. In such instances, Cooperative will obtain Participant permission to make such information public.

### 13. INSTALLATION SCHEDULE REQUIREMENTS

a) If the Participant has (1) not engaged in installation of the approved project, and has (2) not applied to Cooperative for a project extension within six months from the date Cooperative pre-approves the project, Cooperative may cancel the Agreement without liability.

b) A Participant who fails to advise Cooperative that a project is complete, or who fails to provide required post-installation documentation as described elsewhere in these Terms and Conditions, within 60 days of project installation may be denied incentive payment.

### 14. PARTICIPANT MUST PAY ALL TAXES

Incentives received by the Participant may be taxable by the federal, state, and local government. The Participant is responsible for declaring and paying all such taxes.

### 15. VENDOR SELECTION

The Participant may select any vendor or contractor to perform the work contemplated by this application, even after the application is submitted for pre-approval by Cooperative.

### 16. REMOVAL OF EQUIPMENT

The Participant agrees, as a condition of participation in the program, to remove and dispose of the equipment being replaced by the EEMs in accordance with all laws, rules, and regulations.

### 17. MISCELLANEOUS

a) The entire agreement between the Participant and Cooperative composed of an approved, signed application, these Terms and Conditions, and all subsequent correspondence relating to that specific application requires a Participant signature.

b) Paragraph headings are for the convenience of the parties only and are not to be construed as part of this Agreement.

c) The Participant acknowledges that the only individuals authorized to bind Cooperative under this Agreement are Cooperative staff and authorized agents of Cooperative.

d) If either Cooperative or the Participant desires to modify this Agreement, the modification must be in writing and signed by an authorized representative of the party against which enforcement of the modification is sought.

### 18. LIGHTING RELEASE AND WAIVER

a) Participant(s) hereby release Cooperative from and against any and all liability, claims or actions of any kind whatsoever for injuries, damages, or losses to persons or property which may be sustained in connection with the goods or services provided hereunder and participation in the lighting program, the receipt, ownership or use of any goods or services provided. Participant(s) agree that any and all disputes which cannot be resolved between Participant(s) and Cooperative and any cause of action arising out of or connected with the goods or services provided hereunder, shall be resolved individually, without resort to any form of class action, exclusively before a court located in South Carolina having jurisdiction. Further, in any such dispute, under no circumstances will Participant(s) be permitted to obtain awards for, and hereby waives all rights to claim punitive, incidental, or consequential damages, including reasonable attorneys' fees, and Participant(s) further waive all rights to have damages multiplied or increased.

b) Participant(s) understands that the goods and/or services provided hereunder may not result in a lower electric bill.

# Standard Lighting Application

LANDLORD CONSENT FORM			
INSTRUCTIONS FOR LANDLORD CONSENT FORM			
1) If you are a tenant, your landlord must sign this form. 2) Fill out all fields on this form 3) Include this form with your application for incentive money			
COOPERATIVE PARTICIPANT INFORMATION			
Company Name:			
Mailing Address:	City:	State:	Zip Code:
Contact Name/Title:	Email Address:		
Telephone:	Fax:		
Physical Address:	City:	State:	Zip Code:
LANDLORD INFORMATION			
<b>Landlord Consent:</b> I (please print) _____ as the owner (or owner's authorized agent) of the property where the energy efficiency measures specified on the attached application are to be installed, consent to the permanent installation of these measures and agree that they will remain in place for their useful life.			
<b>Landlord Signature:</b> _____		<b>Date:</b> _____	